BIDDER: Dewey Ford Inc.

STATE OF IOWA SPECIFICATIONS FOR 2004 PASSENGER VEHICLES

MID-SIZE SEDAN, FOUR (4) DOOR. PASSENGER AND CARGO SPACE MUST BE 110 CU. FT. OR GREATER, BUT LESS THAN 122 CU. FT. FRONT WHEEL DRIVE ONLY. MUST BE E-85.

| VEHICLE MAKE: | Ford | | |
|----------------------------------|--------|----|----------|
| MODEL: | TAUPUS | SE | ZIOA |
| DELIVERY | 60 | | DAYS ARO |
| EPA HIGHWAY MPG: | 26 | | |
| EPA PASSENGER & CARGO AREA | 121 | | |
| DOES THIS VEHICLE MEET THE | | | X YES |
| REQUIREMENTS TO BE CLASSIFIED AS | | | NO |
| AMERICAN MADE? | | | |
| INITIALS | LIUS. | | , |

| OPTION ORDER # | | BASE VEHICLE MINIMUM SPECIFICATIONS |
|----------------|----------|---|
| 4. 0 | S1 | SPEED CONTROL |
| 210 A | | - Factory standard |
| | S2 | MIRRORS |
| (-) | | - Interior: day - night |
| STD | | - Exterior: left & right side |
| | S3 | AIR CONDITIONING |
| STD | | - Standard factory package installed |
| | S4 | SEATING - 5 passenger |
| STD | <u> </u> | - Standard, with cloth fabric upholstery |
| | S5 | FLOOR COVERING |
| STD | | - Carpeted passenger area color coordinated, carpet cargo area. |
| (- x | S6 | GLASS |
| STD | | - Windshield & all windows tinted |
| | S7 | REAR WINDOW DEFROSTER |
| STD | | - Electric, heated wire type; factory installed |
| 00- | S8 | RADIO |
| 90F | | - AM/FM with single CD/Clock. Factory installed with speakers. |
| | S9 | MOLDINGS |
| CTD | | - Body side with vinyl insert full length between wheel wells. STICK ON |
| SID | <u> </u> | TYPE NOT ACCEPTABLE UNLESS FACTORY INSTALLED. |

| OPTION ORDER # | | BASE VEHICLE MINIMUM SPECIFICATIONS | | | |
|----------------|-----|---|--|--|--|
| | S10 | WIPERS | | | |
| STD | | - Intermittent windshield wipers, with washers | | | |
| STD | S11 | 12 Volt Power Point | | | |
| · | S12 | STEERING COLUMN | | | |
| STD | | - Tilt | | | |
| | S13 | ENGINE | | | |
| STD | | -6 cylinder, 2.7 liter minimum E85 fuel capability 3.0L | | | |
| | S14 | TRANSMISSION | | | |
| SID | | - Automatic, 4 speed including overdrive | | | |
| | S15 | BATTERY | | | |
| STD | | - Heavy duty <u>58</u> amp <u>550</u> cca | | | |
| | S16 | WHEEL COVERS | | | |
| STD | | - Standard | | | |
| | S17 | TIRES | | | |
| | | - 4 each standard size radial. All season tread when standard. | | | |
| <u>57D</u> | | Standard production temporary spare. | | | |
| | S19 | BRAKES | | | |
| STD | | - Power, disc front | | | |
| | S20 | COOLANT SYSTEM | | | |
| STD | | - Coolant Recovery System | | | |
| | S21 | STEERING | | | |
| STD | | - Power Steering | | | |
| | S22 | HEADLIGHTS | | | |
| STD | | - Equipped with halogen headlights | | | |
| 575 | S23 | SEATBELTS | | | |
| 570 | | - Front and rear shoulder/lap belts, lap belt for center seating. | | | |

Base Price: \$ 12,156.30

OPTIONS WHICH MAY BE REQUIRED:

| OPTION ORDER # | PRICE | | DESCRIPTION | | | | |
|----------------|---------|------|--|--|--|--|--|
| STD | | 0-2 | Power LH & RH mirrors | | | | |
| 414 | 31.00 | 0-3 | Engine Heater, Block Type | | | | |
| STD | | 0-4 | Front bucket seats | | | | |
| STD | | 0-6 | 6 passenger seating | | | | |
| , | | 0-7 | Fabric upholstery treated to resist stains. OEM or | | | | |
| LOCAL | 25.00 | | dealer. | | | | |
| STD | | 0-11 | Front and Rear, Color Keyed Floor Mats | | | | |
| 552 | 534,00 | 0-14 | Anti-Lock Brake System | | | | |
| STD | | 0-16 | Power Windows and Locks | | | | |
| 21A /90F | 405,00 | 0-20 | Power Drivers Seat with Adjustable Lumbar Support | | | | |
| 942 | 45,00 | 0-21 | Daylight Running Lights, OEM only | | | | |
| | | 0-24 | | | | | |
| 43C | | | installed. OEM authorized | | | | |
| 90F | 405.00 | 0-25 | 5 CD Player – delete | | | | |
| LOCAL | 1500,00 | 0-27 | Manual, CD Rohm or hardback | | | | |

ITEM 5.0- BASE VEHICLE WITH THE FOLLOWING OPTIONS:

| | | DAS |
|------|---|-----|
| 0-2 | Power LH & RH mirrors | |
| 0-3 | Engine heater, block type | , |
| 0-4 | Front bucket seats | |
| 0-14 | Anti-lock brake system | |
| 0-16 | Power windows and doors | |
| 0-20 | Power Drivers seat with adjustable lumbar support | |

| PRICE: | \$ 12.186.30 | Each |
|-----------------------------------|--------------------------|--------------|
| FOB: | Des Moines, Direct Facto | ory Delivery |
| ESTIMATED QUANTITY: | | 5 |
| EPA HIGHWAY MPG: | 26 | |
| PRE-DELIVERY INSPECTION ALLOWANCE | \$ - | per vehicle |

ITEM 5.1- BASE VEHICLE WITH THE FOLLOWING OPTIONS:

| | | DAS |
|------|----------------------------|-----|
| 0-2 | Power LH & RH mirrors | |
| 0-3 | Engine heater – block type | |
| 0-4 | Front bucket seats | |
| 0-14 | Anti-lock brake system | |
| 0-16 | Power windows and locks | |

| PRICE: | \$ 12.1 | 86.30 | | Each |
|-----------------------------------|---------|----------|------------|--------------------|
| FOB: | | Des Moir | nes, Direc | t Factory Delivery |
| ESTIMATED QUANTITY: | | | | 57 |
| EPA HIGHWAY MPG: | 26 | | | |
| PRE-DELIVERY INSPECTION ALLOWANCE | | \$ | 0 | per vehicle |

ITEM 5.2- BASE VEHICLE WITH THE FOLLOWING OPTIONS:

| | | DOT |
|--------------|--|-----|
| 0-6 | 6 Passenger Seating | |
| 0-11 | Front and rear color keyed floor mats | |
| 0-16 | Power Windows and locks | |
| 0-24 0-25 | Smokers package, cigarette lighter and ashtray installed. OEM authorized | |
| 0-25 | CD Player - delete | |

| PRICE: | \$ 11.765,30 | | | each |
|-----------------------------------|--------------|----|------------|-----------------|
| FOB: | | DO | T- Ames, D | ealer Delivered |
| ESTIMATED QUANTITY: | | | | 14 |
| EPA HIGHWAY MPG: | 26 | | | |
| PRE-DELIVERY INSPECTION ALLOWANCE | | \$ | 0 | per vehicle |

ITEM 5.3 BASE VEHICLE WITH THE FOLLOWING OPTIONS:

| | | U OF I |
|------|--|--------|
| 0-2 | Power LH & RH mirrors | |
| 0-3 | Engine Block heater | |
| 0-6 | 6 passenger seating | |
| 0-7 | Fabric Upholstery Treated to Resist Stains. OEM or dealer. | |
| 0-11 | Front and Rear Color Keyed Floor units | |
| 0-14 | Anti-lock Brakes System | |
| 0-16 | Power Windows and Locks | |
| 0-20 | Power Drivers Seat with Adjustable Lumbar Support | |
| 0-21 | Daytime running lights, OEM only | |

| PRICE: | \$ 12 | 261, | 30 | Each |
|-----------------------------------|-------|--------|-----------|------------------|
| FOB: | | U of I | Iowa City | Dealer Delivered |
| ESTIMATED QUANTITY: | | | | 6 |
| EPA HIGHWAY MPG: | 26 | | | |
| PRE-DELIVERY INSPECTION ALLOWANCE | | \$ | <u>-0</u> | per vehicle |